EFORE

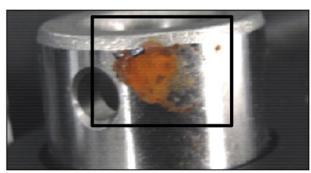
## TAKING THE WORK OUT OF YOUR WORKDAY™

USTIMUNIAL

# ARMOR WRAP® SAVES CONTINENTAL \$1 MILLION+ PER YEAR

Armor Protective Packaging® helped Continental eliminate rust on shipments of transmission components to Ford, Honda and GM; replacing a competitors VCI bag and desiccant with ARMOR WRAP Paper.







## THE FACTS

### **Competitor Rust Prevention Process:**

- Competitor's VCI bag + desiccant
- Continental ran both ship tests & controlled lab tests
- Continental was concerned with fiber issues but soon realized this was not an issue and it was important to solve the corrosion problem above all
- Total part value: \$3.68 million
- Estimated 20% rust rate = \$736,896







#### THE RESULTS

#### **ARMOR Rust Prevention Solution:**

- ARMOR WRAP 35PC VCI Paper
- ARMOR passed the Salt Fog Humidity test (48 hours)
- ARMOR passed the ship tests
- Customer specs were changed to ARMOR WRAP Paper

### ANNUAL COST SAVINGS: \$1 MILLION +

Armor Protective Packaging® provides clean, safe, easy and effective rust prevention and rust removal products that are designed to protect metal while in-process, during transport or in storage. For 40 years, ARMOR has worked with customers from around the globe to provide rust prevention and rust removal solutions to "Take the Work Out of Your Workday!"