

## JOB POSTING

### Technical & Product Development Manager – Armor Protective Packaging®

#### *Job Summary*

**Company**

ARMOR Protective Packaging®

**Location**

Howell, MI USA

**Industry**

Corrosion

Management/Packaging;

industries include: Automotive,

Manufacturing, Oil & Gas,

Construction Equipment,

Military, Export, Electronics

and more

**Job Type**

Full-Time Employee

Salary Plus Benefits



#### ***About the Company***

At Armor Protective Packaging® we bear the title of “Eradicators of Rust” with pride. We offer a product line that is specifically designed to keep metal parts rust-free, during shipping, storage and even in-process. ARMOR VCI Nanotechnology™ is the formal name for our “secret recipe” of rust-preventing vapor corrosion inhibitors. We combine our VCI with materials such as paper or poly film to create packaging supplies with the added benefit of rust prevention. When a metal part is wrapped or enclosed in an ARMOR VCI product, the VCIs activate to create a blanket of protection on the surface that repels rust and all it’s evil intentions. ARMOR sells through a global industrial distribution network to key end users including GM, Ford, Chrysler, Rolls-Royce, John Deere, Cummins, IBM, Magna, Bosch, Disney, Nissan, Volvo, Stihl and the U.S. Military. All ARMOR products are clean, safe and easy to use. ARMOR was founded in 1979 and our goal is to Take the Work Out of Our Customers’ Workday.

#### ***About the Job***

If you are passionate, have a strong technical and product development background, have exceptional people skills and are detail oriented, ARMOR has a place for you to share your talents while you become an integral part of a company on the rise. ARMOR has an opening for a Corporate Technical Manager. As a Technical Manager for ARMOR, you will be responsible for all technical aspects of our products from development, through commercialization, and final application. As an ARMOR team member, you will most likely work harder than you’ve ever worked before but will undoubtedly find the personal growth, experience and rewards worth every minute of it!

#### ***Key Responsibilities***

- Technology management and vision
- Management of the technical team
- Management of product development and improvement projects

### *Key Responsibilities continued.....*

- Assist with regulatory compliance
- Customer product approval management
- Sales and customer support
  - Customer presentations
  - Process and packaging recommendations
  - Process analysis and corrosion issue resolution
  - Education and training
  - New product introduction
- Simulated condition and benchmark testing
- Industry contacts and resource management (universities, industry associations, suppliers)
- Knowledge base management (Technical data, standard answers/FAQs, technical bulletins)
- Supplier Management support
- Generally, do whatever it takes to help make ARMOR a premier brand in the corrosion management industry!

### *Job Details/Requirements*

**This position is located in Howell, Michigan at our company headquarters.** A Bachelor's Degree in Chemistry or related field is required with an advanced degree desired. The ideal candidate will have 5 or more years of industry and technical management experience and must be able to present to groups with confidence and accuracy. Some travel is required and could range from 10-20%. The annual salary range for this position starts at \$80,000 and may be higher dependent on level of relevant experience and education. There are bonus opportunities based on individual and company performance. A comprehensive benefit program is available including a generous 401k program.

### **Key Facts**

- ARMOR celebrated 40 years in business in 2019
- Forbes™ Magazine recognized ARMOR as a Small Giants award winner in 2020, presented to companies that choose to be great instead of big.
- ARMOR recently won Crain's 2017, 2018 & 2019 Coolest Places to Work in Michigan award
- Recognized as Michigan's Most Engaged Workplace in 2019 through *Michigan Celebrates*
- ARMOR has been awarded INC Magazines Best Workplaces in 2018 and 2019
- ARMOR was honored as a Michigan 50 Companies to Watch Awardee in 2015
- ARMOR products Metal Rescue™ Rust Remover and Dry Coat™ are available in over 10,000 retail stores through our partnership with B'laster Corporation.
- ARMOR has partnerships in over 15 countries serving over 25 countries across the globe
- Metal Rescue® Rust Remover Bath is a five-time SEMA award winner for Best New Product
- ARMOR serves over 90% of the Fortune 500™ industrial companies in the world
- ARMOR rust prevention products were featured in the highest grossing film of 2010, Iron Man 2™ by Marvel™

To learn more about the company and to see if you'd be a fit, be sure to check out some of our marketing:

- [www.armorvci.com](http://www.armorvci.com) Be sure to watch the corporate video on the home page
- [www.youtube.com/armorprotectivepkg](http://www.youtube.com/armorprotectivepkg)

**Please send cover letter and resume to [HR@armorvci.com](mailto:HR@armorvci.com)**